

Curriculum Vitae

**David S. Gibson, M.B.A., M.R.C.**

**BUSINESS ADDRESS**

Vocational Economics, Inc.  
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**DATE OF BIRTH:** September 8, 1957

**EDUCATION:**

1/06 to 5/07	University of Kentucky, Lexington, Kentucky College of Education <i>Masters of Rehabilitation Counseling</i>
9/85 to 12/88	University of Chicago, Chicago, Illinois School of Business <i>MBA, Finance</i>
9/75 to 5/79	University of Illinois, Urbana, Illinois College of Commerce and Business Administration <i>B.S.: Accounting</i>

**WORK EXPERIENCE:**

6/93 to Present	Vocational Economics, Inc., Louisville, KY Senior Analyst (5/11 – Present) Senior Analyst, President (6/07 – 4/11) Senior Analyst, Chief Operating Officer (6/93 – 6/07) <ul style="list-style-type: none"><li>• <i>Provide assessments of lost earnings due to death, disability, or loss of employment</i></li><li>• <i>Provide business valuations, tax analyses, and earnings analyses for attorney clients with acute economic analyses needs</i></li><li>• <i>Assess present cash value of future medical care costs</i></li><li>• <i>Consult with and train experts in vocational and economic analyses</i></li><li>• <i>Develop statistical studies on the impact of disability on employment and earnings</i></li><li>• <i>Consult with attorneys and experts on analysis and application of disability statistics for earnings, employment, and worklife expectancy</i></li><li>• <i>Directed activities of forensic consulting firm, including assessment production, financing, customer support, and information services</i></li><li>• <i>Reviewed economic feasibility of new business expansion opportunities</i></li></ul>
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- 7/92 to 6/93  
DMG Group, Chicago, IL  
President
- *Founded consulting firm specializing in strategy, financial planning and modeling, and office automation*
  - *Assessed the financial impact for a major retailer to exit a significant portion of its business*
  - *Developed valuation for a national litigation consulting firm.*
  - *Developed annual financial plan for a leading computer consulting firm*
  - *Designed and developed a lease analysis decision support system for a prominent commercial real estate management company*
  - *Collaborated with various small businesses to develop strategies and/or office automation needs*
- 9/88 to 7/92  
Coldwell Banker Real Estate Group, Chicago, IL  
Assistant Vice President, Planning
- *Coordinated strategic planning and analysis activities for 3 major subsidiaries*
  - *Evaluated and presented new business opportunities*
  - *Launched major reorganization of entire management structure for the chairman of Residential Group as a loaned executive*
- 9/84 to 9/88  
Homart Development Co., Chicago, IL  
Director, Corporate Planning & Control (11/86 to 9/88)  
Manager, Corporate Planning (9/84 to 11/86)
- *Directed activities of Corporate Planning, Corporate Analysis, Property Sales, Corporate Reporting, and Payroll departments*
  - *Directed development of annual financial plans and analyses*
  - *Developed in-depth financial analyses and business valuations of various lines of business and investment properties*
  - *Authored and delivered several presentations to industry meetings and Sears affiliates on Strategic Planning*
- 12/83 to 9/84  
Homart Development Co., Chicago, IL  
Property Controller
- *Valued and monitored real estate projects under development*
  - *Developed models for monitoring and financial forecasting of major tax incentive developments*
- 10/81 to 12/83  
Homart Development Co., Chicago, IL  
Senior Systems Analyst  
*Planned, designed, and implemented several real estate decision support systems.*
- 1/81 to 10/81  
Midas International, Inc., Chicago, IL  
Financial Systems Analyst (5/81 to 10/81)  
Plant Controller (1/81 to 5/81)
- *Compiled and generated corporate consolidated financial statements and completed various special projects*
  - *Rebuilt all accounting records and restructured accounting procedures and policies from a fraud-riddled manufacturing plant*

7/79 to 1/81

IC Industries, Inc., Chicago, IL  
Internal Auditor

- *Reviewed and reconstructed financial records and practices of several major subsidiaries*
- *Supervised audits across diversified subsidiaries, with exposure to EDP, fraud, and Management Advisory Services (MAS) auditing*

#### **FORMER CREDENTIALS:**

5/79

Certified Public Accountant, State of Illinois

5/07

Certified Rehabilitation Counselor

#### **PUBLICATIONS AND PRESENTATIONS:**

80. Gibson, David S. 2018. "Use of ACS to Improve Occupation Earnings Estimates." *The Rehabilitation Professional* (International Association of Rehabilitation Professionals) 26 (1): 41-56.
79. Gibson, David S. "Restating Earnings in Common-Year Terms When Combining Multiple ACS PUMS Files." Presentation given to the 2017 American Community Survey Data Users Group and the United States Census Bureau, Washington, DC, May 11-12, 2017.
78. Gibson, David S., and Erin P. Gibson. 2017. "Age-Earnings Profiles: Refinement and Application." *The Rehabilitation Professional* (International Association of Rehabilitation Professionals) 25 (1): 13-34.
77. Gibson, David S. 2016. "Age and Earnings Dynamics: Advances in Measurement Afforded by the ACS." Presentation given to the International Association of Rehabilitation Professionals 2016 Annual Conference, Pittsburgh, PA, October 21, 2016.
76. Gibson, David S. 2015. "Use of ACS to Improve Occupation Earnings Estimates." *Working paper presented to the 2015 IARP Annual Conference*. New Orleans. doi:10.13140/RG.2.1.3863.3680.
75. Gamboa, Anthony M. Jr., and David S. Gibson. 2015. *Gamboa Gibson Worklife Tables*. Louisville: VEI Press.
74. Gibson, David S., and Joseph T. Crouse. 2015. "The Double Whammy in Measuring Lost Earning Capacity from Disability." *Verdict* (Indiana Trial Lawyers Association) 36 (2): 5-9.
73. Gibson, David S. "Economic Damages in Cases of Catastrophic or Total Disability." Presentation given at an Illinois, Missouri, and Wisconsin Continuing Legal Education webinar for attorneys (sponsored by Vocational Economics, Inc.), Chicago, IL, May 29, 2015.
72. Gibson, David S. "Use of ACS to Estimate Lifetime Loss of Earning Capacity as a Result of Disability." Paper presented to the American Community Survey Data Users Conference and the United States Census Bureau. College Park, MD, May 12, 2015. doi:10.13140/RG.2.1.3212.6887.
71. Gibson, David S. "Complications in Assessments of Lost Earnings." Presentation given at an Illinois, Missouri, and Wisconsin Continuing Legal Education webinar for attorneys (sponsored by Vocational Economics, Inc.), Chicago, IL, May 8, 2015.

70. Gibson, David S. "Loss of Lifetime Earnings from Brain Injury." Presentation given at an Illinois, Missouri, and Wisconsin Continuing Legal Education webinar for attorneys (sponsored by Vocational Economics, Inc.), Chicago, IL, April 17, 2015.
69. Gibson, David S. "Use of Disability Data from the American Community Survey." Presentation given to the International Association of Rehabilitation Professionals 2014 Annual Conference, San Diego, CA, November 7, 2014.
68. Gibson, David S. "Loss of Lifetime Earning Capacity Due to Disability." Presentation given to the Iowa Association of Workers Compensation Lawyers, Inc. Thirty-Sixth Annual Seminar, West Des Moines, IA, October 23, 2014.
67. Gibson, David S. "Developing a Realistic Life Care Plan." Presentation given to the Iowa Association of Workers Compensation Lawyers, Inc. Thirty-Sixth Annual Seminar, West Des Moines, IA, October 23, 2014.
66. Gibson, David S. "Improving Occupation Earnings Estimates through Segregation of Education Levels." Presentation given to the American Community Survey Data Users Group and the United States Census Bureau, Washington, DC, May 29-30, 2014.
65. Gibson, David S. "Loss of Lifetime Earnings from Brain Injury." Presentation given at an Illinois and Indiana Continuing Legal Education meeting for attorneys (sponsored by Vocational Economics, Inc.), Chicago, IL, December 6, 2013.
64. Gibson, David S. "Economic Damages in Cases of Catastrophic or Total Disability." Presentation given at an Illinois and Indiana Continuing Legal Education meeting for attorneys (sponsored by Vocational Economics, Inc.), Chicago, IL, November 15, 2013.
63. Gibson, David S. "Complications in Assessments of Lost Earnings." Presentation given at an Illinois and Indiana Continuing Legal Education meeting for attorneys (sponsored by Vocational Economics, Inc.), Chicago, IL, October 25, 2013.
62. Jones, Linda L. and David S. Gibson. "Disability and Employment Data from the U.S. Census Bureau." Presentation given at the Southeast Regional National Rehabilitation Association Training Conference, Louisville, KY, May 14-16, 2013.
61. Gibson, David S. "Measuring Earning Capacity Loss." Presentation given at an Illinois and Indiana Continuing Legal Education meeting for attorneys (sponsored by Vocational Economics, Inc.), Chicago, IL, November 9, 2012.
60. Gibson, David S. "Measuring Earning Capacity Loss." Presentation given at a Wisconsin Continuing Legal Education meeting for attorneys (sponsored by Vocational Economics, Inc.), Milwaukee, WI, October 12, 2012.
59. Gibson, David S. "Measuring Earning Capacity Loss." Presentation given at a Florida Continuing Legal Education meeting for attorneys (sponsored by Vocational Economics, Inc.), Orlando, FL, July 13, 2012.
58. Gibson, David S. "Loss of Lifetime Earnings from TBI." Presentation given at North American Brain Injury Society Legal Conference, New Orleans, LA, September 15-17, 2011.

57. Gamboa, Anthony M., Jr., and David S. Gibson. *Gamboa Gibson Worklife Tables*. Portland, OR: Trial Guides, LLC, 2010.
56. Tierney, John P., Jacquelyn Vega Velez, David S Gibson, and Ronald E Missun. "Editorial: Earning Capacity and Vocational Economics - A Response." *Forensic Rehabilitation and Economics* 3, no. 1 (2010): 5-8.
55. Gibson, David S. "Vocational Economic Rationale - A Rejoinder." *Estimating Earning Capacity: A Journal of Debate and Discussion* 2, no. 2 (2009): 137-142.
54. Gamboa, Anthony M Jr., et al. "A Vocational Economic Rationale." *Estimating Earning Capacity: A Journal of Debate and Discussion* 2, no. 2 (2009): 97-123.
53. Gibson, David S. "Proving Economic Loss." *Winning Civil Cases with Expert Testimony*. Plymouth, MI: State Bar of Michigan ICLE, June 2, 2009.
52. Gamboa, Anthony M., Jr., and David S. Gibson. "An Introduction to the New Worklife Expectancy Tables, Revised 2006." *Estimating Earning Capacity: A Journal of Debate and Discussion* 1, no. 2 (2008).
51. Gibson, David S. "Present Value of Lost Earnings in Traumatic Brain Injury Cases." Presentation given at North American Brain Injury Society Legal Conference, New Orleans, LA, October 2-4, 2008.
50. Gamboa, Anthony M., Jr. and David S. Gibson. "The Employment Impact of Brain Injury: Data from the Latest Major Surveys." Presentation delivered to the Seventh World Congress on Brain Injury, Lisbon, Portugal, April 11, 2008. Published in *Brain Injury*, International Brain Injury Association, 22, supplement no. 1 (2008).
49. Gibson, David S. "Proving Impairment of Earning Capacity in Partial Disability Cases." Presentation given at meeting of the Kentucky Justice Association, *Essentials for Winning Your Auto Case*, Louisville, KY, June 19, 2007.
48. Gibson, David S. "Proving Impairment of Earning Capacity in Partial Disability Cases." Presentation given at meeting of the Kentucky Justice Association, *Essentials for Winning Your Auto Case*, Covington, KY, June 15, 2007.
47. Gibson, David S. "Traumatic Brain Injury Impact on Earnings by Occupation and Geographic Location." Presentation given at Second International Conference of Vocational Outcomes in Traumatic Brain Injury. Vancouver, BC, Canada, May 24-26, 2007.
46. Gamboa, Anthony M., Jr., Gwendolyn H. Holland, John P. Tierney, and David S. Gibson. "American Community Survey: Earnings and Employment for Persons with Traumatic Brain Injury." *NeuroRehabilitation* 21, no. 4 (2006): 327-333.
45. Gibson, David S. "Conventional Wisdom: Implications for Lost Earnings in Permanent Disability Cases." Presentation given at a meeting for attorneys (sponsored by Vocational Economics, Inc.), Cincinnati, OH, June 16, 2006.

44. Gibson, David S. "Proving Lost Earnings at Trial." Presentation given at meeting of the Kentucky Academy of Trial Attorneys, *Auto Litigation: New Approaches to Presenting Damages at Trial*, Cincinnati, OH, June 2, 2006.
43. Gibson, David S. "Conventional Wisdom: Implications for Lost Earnings in Permanent Disability Cases." Presentation given at a meeting for attorneys (sponsored by Vocational Economics, Inc.), Chicago, IL, May 26, 2006.
42. Gibson, David S. "New Strategies to Prove Economic Loss before Suit." Presentation given at meeting of the Kentucky Academy of Trial Attorneys, *Auto Litigation*, Lexington, KY, May 19, 2006.
41. Gibson, David S. "Disability, Employment, and Worklife Expectancy: The American Community Survey." Presented at the meeting for forensic experts (sponsored by Vocational Econometrics, Inc.), *Disability and Worklife Expectancy from Two Perspectives*, Las Vegas, NV, April 1, 2006.
40. Gamboa, Anthony M., Jr., and David S. Gibson. *The New Worklife Expectancy Tables: Revised 2006; By Gender, Level of Educational Attainment, and Level of Disability*. Louisville, KY: Vocational Econometrics, Inc., 2006.
39. Berlá, Edward P., Ronald E. Missun, and David S. Gibson. "Critiquing the Vocational Analysis." *Trial* 42, no. 2 (February 2006): 52-54.
38. Gibson, David S. "Why Life Care Plans Under-Compensate: The Impact of Taxes." *Family Law Section: A Publication of the Association of Trial Lawyers of America* 14, no. 1 (Fall 2005): 7.
37. Gibson, David S., commentator. For Robert Fraser, Sureyya Dikmen, and Jason Doctor. "Symposium – Toward a Fuller Understanding of TBI's Impact on Employment." Presentation given at Conference 2005 of Vocational Outcomes in Traumatic Brain Injury. Vancouver, BC, Canada, April 14-16, 2005.
36. Gibson, David S., Anthony M. Gamboa, John P. Tierney, and Gwendolyn H. Holland. "American Community Survey: Earnings and Employment for Persons with Traumatic Brain Injury." Poster presented at Conference 2005 of Vocational Outcomes in Traumatic Brain Injury. Vancouver, BC, Canada, April 14-16, 2005.
35. Gibson, David S. "American Community Survey: Earnings and Employment for Persons with Traumatic Brain Injury." Presentation given at Conference 2005 of Vocational Outcomes in Traumatic Brain Injury. Vancouver, BC, Canada, April 14-16, 2005.
34. Tierney, John P., and David S. Gibson. "Determining the Impact of Disability: New Data from the American Community Survey." Presentation given at the meeting of the Kentucky Academy of Trial Attorneys, Destin, FL, April 6, 2005.
33. Tierney, John P., and David S. Gibson. "Using Disability Data to Define Lost Earnings after Injury." *The Advocate* 32, no. 3 (2005): 22-25.
32. Gibson, David S. "New Data from the American Community Survey." Presentation given at the meeting for attorneys (sponsored by Vocational Economics, Inc.), *Disability Data: Application and Defense in Personal Injury Litigation*, Chicago, IL, February 25, 2005.

31. Gibson, David S. “*The New Worklife Expectancy Tables: Point-Counterpoint.*” Panel member and presentation given at the meeting of the American Board of Vocational Experts, Charleston, SC, March 19, 2004.
30. Gibson, David S. “Challenges to Use of *The New Worklife Expectancy Tables.*” Presentation given at the meeting for forensic experts (sponsored by Vocational Econometrics, Inc.), *Effective Use of Worklife Expectancies for Persons with a Work Disability*, Louisville, KY, December 13, 2003.
29. Gibson, David S. “Derivation of *The New Worklife Expectancy Tables.*” Presentation given at the meeting for forensic experts (sponsored by Vocational Econometrics, Inc.), *Effective Use of Worklife Expectancies for Persons with a Work Disability*, Louisville, KY, December 12, 2003.
28. Gibson, David S. “Daubert/Kumho and Expert Admissibility.” Presentation given at the meeting for attorneys (sponsored by Lorman Education Services, Inc.), *Expert Witness Procedures in Kentucky*, Louisville, KY, April 11, 2003.
27. Gibson, David S. “Understanding Daubert/Kumho.” Presentation given at the meeting for forensic experts (sponsored by Vocational Econometrics, Inc.), *The New Worklife Expectancy Tables: 2002 Edition; Understanding and Application*, Louisville, KY, July 24-25, 2002.
26. Gibson, David S. “Derivation of *The New Worklife Expectancy Tables.*” Presentation given at the meeting for forensic experts (sponsored by Vocational Econometrics, Inc.), *The New Worklife Expectancy Tables: 2002 Edition; Understanding and Application*, Louisville, KY, July 24-25, 2002.
25. Gibson, David S., and John P. Tierney. “Refining Vocational Testimony in Social Security Hearings.” Presentation given at the meeting for attorneys and administrative judges (sponsored by the Indiana Continuing Legal Education Forum), *Social Security Practice*, Indianapolis, IN, May 31, 2002.
24. Gibson, David S. “Worklife Expectancy and Daubert Issues.” Presentation given at the meeting for attorneys and insurance adjusters (sponsored by Lorman Education Services, Inc.), *Economic Damages in Ohio*, Cincinnati, OH, May 14, 2002.
23. Gibson, David S. “Worklife Expectancy: What Vocational Experts Need to Know.” Panel member for the Mdex online lecture series, December 12, 2001.
22. Gibson, David S., and John P. Tierney. “Disability and Worklife Expectancy Tables: A Response.” *Journal of Forensic Economics* 13, no. 3 (2000): 309-318. (actually published July 2001).
21. Gibson, David S. “Issues of Worklife Expectancy, Methodologies of Developing Useable Data and the US Bureau of the Census.” Panel member and presentation given at the meeting of the American Rehabilitation Economics Association, Reno, NV, May 18-19, 2001.
20. Gibson, David S. “Disability Data Panel.” Panel member and presentation given at the meeting of the American Rehabilitation Economics Association, Reno, NV, May 18-19, 2001.
19. Gibson, David S. “Daubert, Disability, and Worklife Expectancies.” Louisville, KY: Vocational Econometrics, Inc., 2001. Also available online at <http://www.vocecon.com/technical/ftp/bibliography/daubwle.pdf>.

18. Gibson, David S. "Worklife Expectancy Data." Presentation given at the meeting for forensic experts (sponsored by Vocational Econometrics, Inc.), *Understanding Worklife Expectancies*, Louisville, KY, December 12, 2000.
17. Gibson, David S. "Vocational and Economic Testimony in Employment Cases." Presentation given to the meeting of the New Jersey Employment Lawyers Association, New Brunswick, NJ, November 1, 2000.
16. Gibson, David S. "Economic Damages." Presentation given at the meeting of Tyler Cooper & Alcorn, LLP, New Haven, CT, September 13, 2000.
15. Gibson, David S. "Defining Economic Damages in Medical Malpractice Cases." Presentation given at the meeting of Wilson, Elser, Moskowitz, Edelman & Dicker, LLP, New York, NY, July 12, 2000.
14. Gibson, David S., and Andrew Gluck. "Vocational Economic Analyses." Presentation given at the annual meeting of the Eastern Economic Association, Washington, DC, March 25, 2000.
13. Gibson, David S. "Vocational and Economic Testimony in Employment Cases." Presentation given at the meeting of the New York Employment Lawyers Association, New York, NY, December 8, 1999.
12. Gamboa, Anthony M., Jr., David S. Gibson, Gwendolyn H. Holland, Ronald E. Missun, Paul Prachyl, Darryl Rowe, John P. Tierney, and Mary Watson. *VALE 2000 User's Manual*. Louisville, KY: Vocational Econometrics, Inc., 1999.
11. Gamboa, Anthony M., Jr., and David S. Gibson. *VALE 2000*. Louisville, KY: Vocational Econometrics, Inc., 1999. (software designed to assess lost earnings due to death or disability).
10. Gibson, David S. "Gamboa Worklife Tables, 1995 and 1998 Versions: A Comment." *Journal of Forensic Economics* 11, no. 3 (1998): 267-268.
9. Gibson, David S. "Case Studies in Earning Proxies for Partial Disability Cases." Presentation given at the meeting for forensic experts (sponsored by Vocational Economics, Inc.), *Defining Monetary Damages*, Louisville, KY, August 1, 1998.
8. Gibson, David S. "Analysis of Lost Lifetime Earnings." Presentation given at the meeting of the Cincinnati Insurance Company Unit Managers, Louisville, KY, July 22, 1998.
7. Gibson, David S. "Determining Present Value of Lost Earnings." Presentation given at the meeting for forensic experts (sponsored by Vocational Economics, Inc.), *Defining Monetary Damages*, Miami, FL, January 31, 1998.
6. Gibson, David S. "Business Valuation: Forms and Uses." Presentation given at the Corporate Law class of the University of Louisville Law School, Louisville, KY, October 28, 1997.
5. Gibson, David S., Gwendolyn H. Holland, and Janet Quirey. *Using Household Services Analyst*, Louisville, KY: Vocational Econometrics, Inc., 1997.
4. Gibson, David S. *Household Services Analyst*. Louisville, KY: Vocational Econometrics, Inc., 1997. (software designed to assess value of lost household services due to death or disability).



3. Gibson, David S. "Business Valuation - Small Businesses and Private Practices." Presentation given at the meeting for attorneys and forensic experts (sponsored by Vocational Economics, Inc.), *Defining Monetary Damages*, San Juan, PR, February 2, 1997.
2. Gamboa, Anthony M., Jr., David S. Gibson, and John. P. Tierney. "Americans with Disabilities Act: Short-Term Effects." Paper presented at the Authors' Bazaar of the annual meeting of the American Law and Economics Association, May 10-11, 1996.
1. Gamboa, Anthony M., Jr., David S. Gibson, and Gwendolyn H. Holland. *Analysis of Occupational Characteristics*, 2nd ed. Louisville, KY: Vocational Econometrics, Inc., 1994.