

Curriculum Vitae

Joseph McLaughlin, M.B.A.

BUSINESS ADDRESS

Vocational Economics, Inc.
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DATE OF BIRTH: August 1979

EDUCATION:

9/05 to 1/08 Northeastern University
Masters of Business Administration (MBA)

9/97 to 6/02 Northeastern University
B.S. Economics
Minor: Sociology
Morris Horowitz Award for Excellence in Economics

WORK EXPERIENCE:

7/10 to Present **Vocational Economics, Inc.**
Consulting Forensic Economist- 07/10 to Present

Provide economic assessments of the earning capacities of persons with a disability; assess present value of future medical care expenses and future earnings; conduct research on the labor market behavior, earnings experiences, and worklife expectancies of working-age adults with disabilities.

9/04 to Present **Center for Labor Market Studies/ Northeastern University**
Senior Research Associate- 9/08 to Present
Research Associate- 9/04 to 8/08

Co-authored several research papers for clients on a wide array of topics including national and state labor markets, the economic and social consequences of dropping out of high school, and labor market experiences of

adults with disabilities Analyzed demographic, social, and economic survey data using descriptive statistics, trend analysis, and correlation and regression techniques. Presented research reports on the young adult labor market, the nation's high school dropout crisis, and the labor force and socioeconomic characteristics of the adult disabled population to large audiences at regional and national conferences. Addressed press inquiries from newspaper reporters and also appeared on radio and local television programs to discuss research findings Assisted in obtaining new clients and generating new research grants from existing clients. Supervised undergraduate and graduate students working on research projects.

7/02 to 8/04

Webster Insurance/ Webster Financial Corporation

Sales Associate/ Producer

Sold commercial property & casualty insurance to small and mid-market businesses. Prospected for new business at conferences and association and trade meetings. Negotiated insurance premiums with underwriters to help win new business. Referred clients and prospects to other business lines including business banking, group health/life insurance, and personal insurance. Earned Accredited Advisor in Insurance (AAI) designation, passed the state property/casualty and life/health license examinations, and completed the corporate sales training program.

PUBLICATIONS and PRESENTATIONS:

1. Sum, Andrew and Joseph McLaughlin, "Massively Shedding Jobs in the Private Sector: Corporate Profits and Job Losses Go Hand in Hand in America," Challenge, Vol. 53, No. 6, forthcoming November/ December 2010.
2. Sum, Andrew and Joseph McLaughlin, "No Summer Recovery for U.S. Teens: A New Record Low Employment Rate in the Summer of 2010," Youth Today, September 2010.
3. Sum, Andrew, Ishwar Khatiwada, Joseph McLaughlin, "The Great Recession of 2008-2009 and the Blue-Collar Depression," Challenge, Vol. 53, No. 4, July/August 2010, pp. 6-24.
4. McLaughlin, Joseph. "The Labor Market, Economic, Social, and Fiscal Consequences of Dropping Out of School in Connecticut." presentation delivered to the Metro Hartford Alliance, March 2010.
5. Sum, Andrew, Ishwar Khatiwada, Joseph McLaughlin, et. al. "No Country for Young Men: Deteriorating Labor Market Prospects for Less-Skilled Men in the U.S." The Annals of the American Academy of Political and Social Science, forthcoming 2010.
6. Sum, Andrew, Ishwar Khatiwada, Joseph McLaughlin, et. al. "Historically Low Teen Employment: The Case for a New Youth Jobs Program," Challenge, Vol. 53, No. 1, January-February 2010, p. 87.

7. Sum, Andrew, Ishwar Khatiwada, Joseph McLaughlin. "The 2007-2009 Recession's Effects on African-American Males." *Communities & Banking*, Federal Reserve Bank of Boston, Vol. 21, No. 1, Winter 2010.
8. McLaughlin, Joseph. "The Lost Decade for Teen and Young Adult Employment in the U.S. and Illinois." presentation at the Chicago Urban League, Chicago, IL, January 2010.
9. Sum, Andrew, Ishwar Khatiwada, Joseph McLaughlin. "The Lost Decade for Teen and Young Adult Employment in the U.S. and Illinois, 2000-2009." prepared for the Alternative Schools Network, Chicago, IL, January 2010.
10. Sum, Andrew, Ishwar Khatiwada, Joseph McLaughlin, et. al. "Labor Underutilization Problems of U.S. Workers Across Household Income Groups at the End of the Great Recession: A Truly Great Depression Among the Nation's Low Income Workers Amidst Full Employment Among the Most Affluent." January 2010.
11. Sum, Andrew, Ishwar Khatiwada, Joseph McLaughlin, et. al. "The Labor Market Experiences and Earnings Fortunes of Arizona Working Age Adults 18-64 Years Old by Educational Attainment: Very Dire Straits for High School Dropouts." prepared for the Arizona Department of Education, December 2009.
12. Sum, Andrew, Ishwar Khatiwada, Joseph McLaughlin, et. al. "The Fiscal Consequences of Dropping Out of High School and Failing to Complete Any Post-Secondary Schooling in Arizona." prepared for the Arizona Department of Education, November 2009.
13. Sum, Andrew, Ishwar Khatiwada, Joseph McLaughlin, et. al. "The Fiscal Consequences of Dropping Out of High School and Failing to Complete Additional Years of Post-Secondary Schooling in Connecticut." October 2009.
14. Sum, Andrew, Ishwar Khatiwada, Joseph McLaughlin, et. al. "The Labor Market Experiences and Fortunes of Connecticut Working-Age Adults 16-64 By Educational Attainment: Dire Straits For High School Dropouts." October 2009.
15. Sum, Andrew, Ishwar Khatiwada, Joseph McLaughlin, et. al. "Key Social, Income, Housing, Civic, Health and Incarcerations Consequences of Dropping Out of High School: Finding for Connecticut Adults in the 21st Century." October 2009.
16. Sum, Andrew, Ishwar Khatiwada, Joseph McLaughlin et.al. "The Early Post-High School, College and Post-Secondary Training Program Enrollment Behavior of Class of 2007 Boston Public School Graduates." Center for Labor Market Studies, Northeastern University, July 2009.
17. Center for Labor Market Studies and the Alternative Schools Network of Chicago. "Left Behind In America: The Nation's Dropout Crisis." April 2009.
18. Sum, Andrew, Ishwar Khatiwada, Joseph McLaughlin, et. al. "The Employment, Earnings, Incarceration, and Childbearing Experiences and Family Incomes of the

Nation's Young Adult High School Dropouts and Their Better Educated Peers in 2006-2008." April 2009.

19. Sum, Andrew, and Joseph McLaughlin. "The Transition from High School to College and the Labor Market Among the Nation's Recent High School Graduates: Findings for the High School Graduating Class of 2008 and Comparisons with the Experiences of High School Graduates from Earlier Years." prepared for the Jobs for America's Graduates Network, April 2009.
20. McLaughlin, Joseph. "Out With the Young and In With the Old." presentation at the Chicago Urban League, Chicago, IL, January 2009.
21. Sum, Andrew, Joseph McLaughlin, et. al. "Out With the Young and In With the Old: U.S. Labor Markets 2000-2008." December 2009.
22. Sum, Andrew, Ishwar Khatiwada, Joseph McLaughlin, et. al, "The Historically Low Summer and Year Round 2008 Teen Employment." September 2008.
23. Sum, Andrew, Paulo Tobar, Joseph McLaughlin. "The Great Divergence: Real Wage Growth of All U.S. Workers Versus Finance Workers." Challenge, Vol. 51, No. 3, May-June 2008.
24. Sum, Andrew, Ishwar Khatiwada, Joseph McLaughlin. "Gaps Between New England Men and Women in College Degree Attainment." Communities & Banking, Federal Reserve Bank of Boston, Vol. 18 No. 2, Spring 2007.
25. Sum, Andrew, Ishwar Khatiwada, Joseph McLaughlin. "The Declining Teen Labor Force." Research and Evaluation Brief, Vol. 4, Issue 9, Commonwealth Corporation, March 2007.
26. McLaughlin, Joseph. "The Disabled Population in Massachusetts, Its Current Size, Demographic/Socioeconomic Characteristics, Employment, Poverty Status, and Projected Outlook." presentation for the Annual Conference of the Council of State Administrators of Vocational Rehabilitation (CSAVR), Washington, D.C., March 2007.
27. Sum, Andrew, Ishwar Khatiwada, Joseph McLaughlin, Paulo Tobar with Jacqui Motroni and Sheila Palma. "An Assessment of the Labor Market, Income, Health, Social, and Fiscal Consequences of Dropping Out of High School: Findings for Illinois Adults in the 21st Century." Center for Labor Market Studies, Northeastern University, Boston, Massachusetts, December 2006.
28. McLaughlin, Joseph. "The Disabled Population in Massachusetts, Its Current Size, Demographic/Socioeconomic Characteristics, Employment, Poverty Status, and Projected Outlook." presentation for the Massachusetts APSE Conference, Boston, MA, November 2006.
29. Sum, Andrew, Ishwar Khatiwada, Joseph McLaughlin with Sheila Palma and Paulo Tobar. "High School Dropouts in Illinois: Estimating the Numbers and Demographic Characteristics of Young Adult Dropouts in the State in 2005." Center for Labor Market Studies, Northeastern University, Boston, Massachusetts, November 2006.
30. McLaughlin, Joseph, Andrew Sum, Ishwar Khatiwada. "The Transition from High School to College and the Labor Market Among the Nation's Recent High School

Graduates: Findings for the High School Graduating Class of 2005 and Comparisons with the Experiences of High School Graduates from Earlier Years.” Center for Labor Market Studies, Northeastern University, Boston, Massachusetts, October 2006.

31. Khatiwada, Ishwar, Joseph McLaughlin, Andrew Sum, et. al. “Working With Disabilities.” Research and Evaluation Brief, Vol. 4, Issue 5, Commonwealth Corporation, November 2006.
32. Sum, Andrew, Joseph McLaughlin, Ishwar Khatiwada with Sheila Palma and Paulo Tobar. “The Labor Force and Employment Behavior of the Nation’s Population Ages 55 and Older: Past, Current, and Projected Trends and Their Implications for Future Older Worker Employment Policy in the U.S.” Center for Labor Market Studies, Northeastern University, Boston, Massachusetts, September 2006.
33. Sum, Andrew, Kamen Madjarov, Joseph McLaughlin. “Employment Prospects for Teens.” Research and Evaluation Brief, Vol. 3, Issue 5, Commonwealth Corporation, June 2006.
34. McLaughlin, Joseph, Andrew Sum, Neeta Fogg with Ishwar Khatiwada, Sheila Palma. “The Summer Teen Job Market in 2005 and the Predicted Outlook for 2006: Implications of Summer Employment for Jobs for America’s Graduates’ Programs.” Center for Labor Market Studies, Northeastern University, Boston, Massachusetts, April 2006.
35. McLaughlin, Joseph. “The Growth and Labor Force Behavior of the Nation’s Older Population and the SCSEP Eligible Population.” presentation prepared for Joint Conference of the National Council on Aging and the American Society on Aging, Anaheim, CA, March 2006.
36. Sum, Andrew, et. al. “The Adult Disabled Population (16-74) in Massachusetts: Its Size and Demographic/ Socioeconomic Composition in 2003-2004.” prepared for Massachusetts Rehabilitation Commission, Boston, MA, March 2006.
37. Sum, Andrew, Ishwar Khatiwada, Paulo Tobar, Joseph McLaughlin and Sheila Palma. “Massachusetts Labor Markets in Mid-2005: An Assessment of Job Vacancy and Unemployment Developments and Their Implications for Workforce Development Policy.” Massachusetts Workforce Board Association, February 2006.
38. Sum, Andrew, Ishwar Khatiwada, Paulo Tobar, Joseph McLaughlin and Sheila Palma. “Employment And Job Vacancy Developments Across Industries Of Massachusetts And Local Workforce Development Areas/ Economic Development Districts: Their Implications For Future Job Training And Workforce Development Initiatives.” Massachusetts Workforce Board Association, February 2006.
39. McLaughlin, Joseph, Andrew Sum, Ishwar Khatiwada. “Still Young, Idle, and Jobless: The Continued Failure of the Nation’s Teens to Benefit from Renewed Job Growth.” Center for Labor Market Studies, Northeastern University, Boston, Massachusetts, January 2006.

40. Sum, Andrew, Ishwar Khatiwada, Joseph McLaughlin, Paulo Tobar, and Sheila Palma. "Future Growth of the Massachusetts Labor Force." Commonwealth Corporation, Research and Evaluation Brief, Volume 3, Issue 3, November 2005.
41. Khatiwada, Ishwar, Joseph McLaughlin, and Andrew Sum. "Young High School Dropouts in Boston: A Profile of Their Demographic and Socioeconomic Characteristics and Their Labor Market Experiences and Problems." October 2005.
42. Sum, Andrew, Joseph McLaughlin, Jacqui Motroni, with Ishwar Khatiwada and Sheila Palma. "Measuring High School Graduation and Dropout Rates in the Boston Public School: The Findings of Alternative Estimating Methodologies." August 2005.
43. Sum, Andrew, Ishwar Khatiwada, Joseph McLaughlin and Sheila Palma. "The Paradox of Rising Teen Joblessness in An Expanding Labor Market: The Absence of Teen Employment Growth in the National Job Recovery of 2003-2004." January 2005.
44. Sum, Andrew, Ishwar Khatiwada, and Joseph McLaughlin. "Another Lost Summer of Opportunity: A Comprehensive Assessment of the Employment Experiences of the Nation's Teens in the Summer." October 2004.
45. McLaughlin, Joseph and Andrew Sum, "State Should Have Its Own Earned Income Tax Credit." The Hartford Courant, June 14, 2002.

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