

## Curriculum Vitae

### Sara Ford, MRC, CRC

**BUSINESS ADDRESS** Vocational Economics, Inc.  
325 W. Main Street  
Suite 310  
Louisville, KY 40202  
Phone: (502) 589-0995  
FAX: (502) 589-2750

**DATE OF BIRTH:** May 20, 1980

#### **EDUCATION:**

1/07 to 5/08 University of Kentucky, Lexington, Kentucky  
College of Education  
*Master of Rehabilitation Counseling*  
*Certified Rehabilitation Counselor, #108803.*

9/98 to 6/02 University of Cincinnati, Cincinnati, Ohio  
McMicken College of Arts and Sciences  
*Bachelor of Arts with Honors in Economics*  
*Concentration in Labor Economics*

#### **WORK EXPERIENCE:**

1/06 - Present Vocational Economics, Inc.  
Vocational Analyst (May '08-present)  
*Provide assessments of lost earnings due to death, disability, or loss of employment. Consult with and train colleagues in vocational and economic analyses. Consult with attorneys and experts on analysis and application of disability statistics for earnings, employment, and worklife expectancy.*

Case Manager, January '06 to May '08  
*Assisted experts in analyzing loss of earning capacity in cases of total disability, partial disability, and death. Managed and coordinated case intake and report preparation.*

- 3/05 to 12/05 Real Estate Agent  
Louisville, Kentucky  
*Responsible for all aspects of residential real estate property transactions including determination of appropriate market price, comparable market listings, and proper completion of legal documents. Requires advanced knowledge of real estate law.*
- 1/04 to 8/04 Fastenal Co.  
Assistant Manager/Inside Sales Associate  
Fairfield, Ohio and Louisville, Kentucky  
*Supervised four employees assisting corporate and individual customers with construction and fasteners needs. Requires advanced knowledge of materials used in construction. Assisted customers in determining proper fastener to complete projects.*
- 12/02 to 1/04 Henry M. Wood Co.  
Lead Inside Sales Associate  
West Chester, Ohio  
*Supervised and trained employees to assist corporate customers with industrial fitting needs including pneumatic valves, tubing, fittings, and hydraulic cylinders. Instrumental in implementation of new computer operating system.*
- 3/99 to 8/02 Wurth/Service Supply Company  
Business Unit Manager (3/02-8/02)  
Inside sales associate (3/01-3/02)  
Sales clerk (3/99-3/01)  
Glendale, Ohio  
*Assisted corporate customers with fastener needs. Instrumental in implementation and training on new computer operating system. Worked closely with sheltered employment workshop to assist persons with disabilities with job opportunities. Youngest business unit manager in company history.*

## **PUBLICATIONS AND PRESENTATIONS:**

Ford, Sara A., and Lampton, Laura J. "Life Care Plan: What You Need to Know" *Greater Louisville Metro Attorney at Law Magazine*, November 2011; 20-21.

Ford, Sara A. "Dynamics of Earning Capacity." *Greater Louisville Metro Attorney at Law Magazine*, September 2011; 10-11.

Ford, Sara A. "Trial Talk: The Myth of Flawed Methodology." *Greater Louisville Metro Attorney at Law Magazine*, July/August 2011; 14-15.

Gamboa, Anthony M Jr., et al. "A Vocational Economic Rationale." *Estimating Earning Capacity: A Journal of Debate and Discussion* 2, no. 2 (2009): 97-123.

Ford, Sara A., and Jacquelyn Vega Velez, "Issues in Gender Assignments: Appropriate Use of Male Worklife Expectancy Data for Females." *Trial Talk* Colorado Trial Lawyers Association April/May 2009 Volume 9, Issue 3.

Ford, Sara A., "Defining Earning Capacity Loss for Lightning Strike/Electrical Shock Survivors." Presentation given at Lightning Strike and Electric Shock Survivors International Conference, Myrtle Beach, SC, August 7-8, 2009.

**AWARDS AND RECOGNITIONS:**

Awarded Hewitt Kautz Fellowship for outstanding performance in the field of economics.

**MEMBERSHIPS:**

International Association of Rehabilitation Professionals

Revised: January 2012